

ANNUAL REPORT

2020-2021



Ipswich **turf** club



Ipswichturfclub

Ipswich Turf Club Incorporated

Annual Report

For the year ending 30 June 2021.

To be presented to the members at the Annual General Meeting to be held at Ipswich Racecourse on Wednesday, 29 September 2021 at 10:30am.

Management Committee

Chairman

Mr W Patch

Deputy Chairman

Mr B North

Treasurer

Mr B Bulow

Committee

Mr D Bowden

Mr B Dwyer

Mr T Quinn

Mr I Leavers

Ms P Watkins

Club Secretary/ Chief Executive Officer

Mr T Dunn (commenced 14 December 2020)

(Mr B Kitching retired 02 March 2021)

Auditor

Ms L Papa

a year's overview

CHAIRMAN'S REPORT

On behalf of the Management Committee, I have pleasure in presenting the Annual Report of the Ipswich Turf Club for the twelve (12) month period ending 30th June 2021.

This is the twentieth occasion that I have been privileged to present the ITC Annual Report to members and whilst much has been achieved in that time. We still have plenty of unfinished business to pursue in the times ahead.

General

Whilst 2020 was certainly an extraordinary year it appears that in many ways the new life that we have transitioned to has actually become the new norm at least for the foreseeable future.

It remains to be seen how long the social and economic impacts of the pandemic will be with us but it's safe to say that we are a long way from enjoying the freedoms and open business environment that we were accustomed to for decades.

Whilst the level of business disruption to the club was less than last year we still operated in a restricted and highly uncertain environment that presented a range of challenges particularly for a relatively new administrative and operational senior management team.

However, in spite of these ongoing operational challenges the Club still managed to produce an operating surplus for the financial year. Undoubtedly the return of our key event, the Ipswich Cup, was once again the primary driver of that outcome. I will expand on that later.

On Saturday 19 September 2020 we officially opened the new members' facilities, race day stalls and upgraded track.

Our venue is no longer simply recognised as the Ipswich Turf Club it is now also the Ipswich Events and Entertainment Centre giving the city new opportunities to host exhibitions, conferences and gala events on a scale not possible before. Unfortunately, the various restrictions associated with the Covid health orders have so far prevented the facility from realising its full potential but hopefully as we progressively move out of the shadow of the pandemic we will see the return of larger community events and corporate race days in these first class facilities.

In an ironic twist the costs of staffing, maintaining, insuring and powering the new facilities are significantly higher than before so when not being utilised to their full capacity the facilities are actually a burden on our profitability so the quicker we return to full capacity the better.

It is acknowledged that the restrictions have also been a burden on members and guests particularly in respect of limited venue capacities on larger events such as Ipswich Cup. Your patience and understanding has been appreciated as we endeavor to balance your expectations and the limitations imposed on us through our approved Covid Safe plan. Whilst the plan has caused some limitations and inconvenience it has allowed us to continue operating when many other venues in the region have not been so fortunate.



Chairman's Report cont.

The reconfiguration of our racing facilities have finally enabled the Club to pursue its long planned strategic objective to progress commercial opportunities on our freehold land that is no longer core racing property.

To ensure that we get the best possible outcome we are currently engaged, with the assistance of Racing Queensland, in the preparation of a Master Plan for the racecourse precinct. That process, which is scheduled to be completed this calendar year, will identify the most appropriate and viable commercial opportunities available to the ITC.

Challenges

As I have reported to members repeatedly over recent years the inconsistency of race day allocation to the ITC is significantly impeding our capacity to market racing and improve the utilisation of the facilities at the Club. This has a detrimental impact on a wide range of racing, sponsorship and financial opportunities for the Club.

"THIS HAS A DETRIMENTAL IMPACT ON A WIDE RANGE OF RACING, SPONSORSHIP AND FINANCIAL OPPORTUNITIES FOR THE CLUB."

It is only a few short years ago that the ITC was the "Friday Club" successfully racing over 40 Fridays each year. That consistent race day scheduling has been lost under the current RQ administration with the ITC now having the most adhoc race day allocations in SEQ.

All other race clubs in SEQ are allocated over 90% of their race dates on either one or two consistent days per week throughout the year whereas the ITC is allocated an inconsistent assortment of dates spread across a variety of five days.

In spite of our ongoing protests Racing Queensland continues to ignore the prejudicial impact that its

current programming strategy continues to have on the ITC.

The Committee believes that there is currently a great opportunity to include the ITC in further strategic infrastructure projects such as lights to facilitate racing under lights.

Following the recent announcement of the approval of lights for the Gold Coast, Ipswich will now be the only SEQ Provincial track not able to race under lights.

We have the unenviable record of having the most frequent race day cancellations/alterations through the RQ heat policy which could easily be resolved through later racing times.

Ipswich has clear logistical benefits for stakeholders in terms of proximity and traffic accessibility to all large horse populations in SEQ, outstanding spectator and entertainment facilities to attract patrons in the fastest growing region in SEQ and of course a great racing surface on a compact track that is cheaper to light than alternative venues.

Our race fields, betting turnover and participant/stakeholder support is also unquestionable so whether it be logistics, patronage growth, implementation cost or animal welfare and safety Ipswich has every box ticked when racing under lights strategies are formulated and we will continue to publicly push the logic of those arguments as forcefully as we can.



Chairman's Report cont.

We will be vigorously pursuing a return to long term, consistent scheduling for the next racing season and the implementation of Friday racing under lights at Ipswich.

Finances

I am pleased to report that the ITC returned an operating profit of \$70,481.00 for 2020/21 after allowing for standard depreciation and amortisation.

The Federal Government support through JobKeeper and Cash Flow Boost were vitally important to help us ride out the pandemic impact during the financial year.

As I reported at last year's AGM the ITC entered into a new 10 year media rights agreement with RQ and Sky Racing which provides a significant revenue stream for the Club. Having said that the ITC Committee believes that a further refinement of the overall funding allocation to the Club is needed to better reflect the costs incurred by the Club in producing our race day product. This aspect of our ongoing revenue stream is currently high on our list of priorities with RQ.

The ITC remains in a very sound financial position and as I outlined earlier the Committee will be vigorously pursuing strategies to stem the prospect of reporting trading losses into the future. Ongoing frugal cost management and improved revenue streams,

particularly with our new focus on non-racing income strategies, should see the Club continue to improve its fiscal position. I refer members to the comprehensive Treasurer's Report and Audited Financial Statements for further details.

Racing

Racing during the 2020/21 year returned to some form of normality although restrictions did have a dampening effect.

Having said that the fact that racing has been able to continue throughout the pandemic is an absolute credit to all racing participants.

It was fantastic to see the famous Ipswich Cup return to the SEQ social calendar on 19 June 2021. Under clear skies the community rallied once again in all their splendor to support the day. Whilst the attendance numbers were down on pre COVID-19 era records the crowd of over 15,000 was still an amazing achievement having regard to the number of restrictions and uncertainty that were still being experienced in the community.

Whilst the crowd numbers may have been slightly lower the atmosphere was electric and fortunately the profitability was maintained. The profitability of the Club is intrinsically linked to the success of the Ipswich Cup and other major events.



Chairman's Report cont.

The Labour Day race meeting was back in 2021 with continued support from the CFMEU (Mining & Energy Division). It was a wonderful community day with thousands attending throughout the day.

The Club conducted 45 race meetings for the year. In all, the Club conducted 357 races, which resulted in 3374 starters averaging 9.5 horses per race. This is a strong result given the amount of available racing in Queensland and is just above the 10-year average of 9.4 per race.

Ipswich Feature Race Winners for 2020/21

The winners of these were:

Ipswich Cup

Happy Go Plucky

(T: John Gilmore, J: Stephanie Thornton)

Eye Liner Stakes

Snitch

(T: Tony Gollan, J: Ben Thompson)

Gai Waterhouse Fillies and Mares Classic

Lillemor

(T: John O'Shea, J: Ben Thompson)

Please Note **The 2019/2020 Eye Liner and Gai Waterhouse Classic were postponed and run Saturday 18 July 2020, also in this financial year.

Ipswich Premiership Winners for 2020/21

Jockey: James Orman

Apprentice: Kyle Wilson-Taylor

Trainer: Tony and Maddysen Sears

Prize Money

For the year 2020/2021 Ipswich racing resulted in an allocation of over \$11.3m in prize money including QTIS incentive payments, a record by 20% for the ITC.

Sponsorship

The Club's sponsors have been generous in their support during the year. Sponsorship continues to be fundamental to the success of the Club.

The quest for sponsorship dollars is becoming increasingly competitive particularly with packages of the quantum that we seek for Ipswich Cup Day naming rights.

On behalf of the Committee, I express the Club's gratitude to all the club's sponsors but particularly our major partners:

- Channel Seven
- TAB
- Carlton & United Breweries
- Diageo
- Sirromet Wines
- River 94.9FM
- Schweppes/Asahi Beverages
- Ipswich City Council
- Grandview Stud
- CFMEU (Mining & Energy)
- Ray White Ipswich

The Club will continue to actively pursue new sponsorship opportunities and ensure that current sponsors receive maximum value and exposure for their valuable sponsorship dollar.

Wagering Turnover

The 2020/2021 year was a record for the Club with over \$350m being wagered on Ipswich races. The Ipswich Cup was also a record with wagering of almost \$29m, an increase of 30% compared to 2019 and an increase of over 20% on the Ipswich Cup race day record.

Chairman's Report cont.

Capital Works and Expenses

During the year the Club invested \$343,300 (\$239,350 excl. grant deed) in capital works and equipment. \$103,950 was funded by way of a Racing Queensland grant deed.

This expenditure included the following items:

- Track maintenance plant and equipment \$171,000
- Horse float parking infrastructure \$91,000
- Hospitality equipment and installation \$36,500
- Site upgrades and improvements \$20,600
- Track racing rail and equipment \$19,000
- Office equipment \$5,200

Management Committee Attendance

All members of the Management Committee were available for the 12 scheduled meetings for 2020/2021.

As Chairman I would like to place on record my sincere appreciation for the exceptional level of commitment and support shown by the members of the Committee during the year. There is no doubt that this cooperative and cohesive approach plays a pivotal role in the ongoing success of the Club and the commitment to setting and achieving targets and objectives has a significant positive impact on the staff.



I would like to congratulate former long serving ITC Treasurer Liam Tansey on his recent achievement of being made a Life Member of the ITC. The Management Committee recently considered a nomination to elevate Liam to this esteemed membership status and in light of his long membership and meritorious service to the ITC unanimously approved his nomination.

Appreciation

The Management Committee would also like to record its appreciation to the Minister for Racing Grace Grace, local Members of Parliament, Government Officials, Board members and staff of Racing Queensland, owners, licensees, club members and other supporters of the Ipswich Turf Club for their continued support during the year.

I would also like to record a sincere thanks to all club staff who have worked so diligently to achieve our goals and look forward to their support in the Club's endeavors in the future.

They have worked through some testing circumstances during the year but it is clearly evident from their enthusiasm that can see the great future that lies ahead.

A special thanks to our Chief Executive Tim Dunn for his patience and tenacity in working through the many operational issues on a daily basis.

The hand over from former General Manager Brett Kitching was well managed and highly effective in a difficult operating environment.

With much appreciation we wish Brett a happy and healthy retirement.

Chairman's Report cont.

Conclusion

In conclusion I can confidently say that the future of the ITC has never looked brighter.

Whilst the highly anticipated infrastructure project brings our facilities into the 21st century it will not in itself become the commercial panacea that will provide self-sufficiency into the future.

The newly completed facilities make the venue highly attractive in terms of membership and corporate marketability. This aspect of our business has been difficult in the past and with the new facilities in place our team will be focusing heavily on promoting and marketing the new look ITC and IEEC offerings.

As I have outlined many times our long established strategy for sustainability and growth is the commercial development and the stage is now set for us to move forward with this project which when finalised will ensure our future financial sustainability.

Although we have continued to keep our head above water financially it is extremely tough going and heavily reliant on things outside of our control. Whilst I have outlined on previous occasions how we have suffered through numerous missed opportunities from the procrastination of others it is now time to move on and make the most of the new opportunities.

We have always been and will continue to be an industry supportive club. In that spirit the Committee will work with Racing Queensland and the other stakeholders to ensure that we get a fair go and that significant issues such as logical racing under lights strategies, transparent race date strategies and equitable funding allocation are worked through in an open and genuinely collaborative manner.

With the recent announcement by Minister Grace that she had successfully argued to have 35% of the Point of Consumption Tax put back into racing for at least the next two years it is the perfect time to prosecute our case to see some of that investment allocated to infrastructure, job creation and industry sustainability in Ipswich.

As an organisation we are constantly on the lookout for new ideas in product, marketing, technology and social media. This strategy has successfully kept the ITC at the forefront of racing in Queensland for many years and the Committee will continue to embrace new concepts and ideas to ensure that we meet the challenges of generational change in the market place and within racing generally.

The ITC will continue to work closely and cooperatively with industry stakeholders to progress the Club's objectives. Everyone who participates in racing at Ipswich is aware of the significant part it plays in the racing industry in Queensland.

We have a proud history, a viable plan for the future, with a racing product and venue that is second to none.

I commend the report to your attention.



Wayne Patch B. Bus CTM
Chairman
Ipswich Turf Club Inc.

Finance Overview

TREASURER'S REPORT

The 2021 financial year was one of uncertainty, incorporating several curve balls, however the Club remains in a strong position tangibly and intangibly with a platform and infrastructure to seize the many opportunities that our Club will be presented in the near and distant future. The net assets of the Club as of 30th June 2021 are \$19,738,597 inclusive of liquid net assets of \$774,985.

A combination of our strong asset base, large scale modern facilities, unparalleled community pride and a team containing diverse and well-rounded skills should see our vision 'to be the premier racing, event, entertainment, and corporate hospitality venue in Ipswich and the greater region, with modern racing and function facilities maximising revenue opportunities', be one that's a reality and is executed on.

In the year ended 30th June 2021, the Club made an operating profit of \$70,481 after absorbing standard non-cash depreciation and amortisation deductions.

In the 2020 financial year, the Club received an Asset Grant from Racing Queensland of \$14,679,624. This Grant was received by way of assets transferred to the Club for works and buildings paid on behalf of the Ipswich Turf Club. These items have been recognised in the balance sheet as assets per Note 6 of the Financial Statements. The value for these items was provided by Racing Queensland.

"THE 2021 FINANCIAL YEAR WAS ONE OF UNCERTAINTY, INCORPORATING SEVERAL CURVE BALLS, HOWEVER THE CLUB REMAINS IN A STRONG POSITION"

The Profit and Loss Statement includes an Extraordinary Expense item totalling \$395,548 which is reflective of the depreciation (amortised wear and tear) on the new upgraded infrastructure, which comprises of the following infrastructure items (Track Remediation, Irrigation and Drainage, Grandstand and Viewing Terrace Roof, Sky DVN Hub, Commercial Kitchen and Jockeys and Stewards Building). Considering these abnormal items, the Club has reported a net deficit of \$325,067. The 2021 financial year saw the completion of further works namely horse stalls and car park and Racing Queensland have indicated that the remaining asset value to be transferred in the 2022 financial year will tally \$5,700,000.

This will increase the asset base in terms of what will be reported on the 2022 financial report and mean a large, albeit abnormal surplus, which will be represented via the 2022 profit and loss statement our Club will showcase.



Treasurer's Report cont.



The income of the Club increased in line with expenditure, whilst the COVID-19 pandemic effects still lingered meaning momentum in the catering and hospitality departments was disrupted. The obtaining of government stimulus payments such as Job Keeper and Cash Flow Boost, meant we were able to keep our staff onboard and once the effects of COVID-19 erode we will be positioned to push forward in a strong fashion, in converting this area of business into an even stronger profitable arm to the business model.

Our signature event the Ipswich Cup returned this year attracting 15,224 individuals and bringing much joy and a significant positive financial contribution to the Ipswich economy in general. Statistics generated from the Cup Day showed that the Race Day was responsible for generating 3,816 visitor nights to Ipswich and from an economic and tourism impact perspective contributed \$1,477,286 in total direct and incremental expenditure for Ipswich and a further \$436,203 in total direct and incremental expenditure for Queensland.

In trying times for our local economy, these are fantastic results and numbers we are confident that will continue to grow as restrictions ease, and conditions get back to normal.

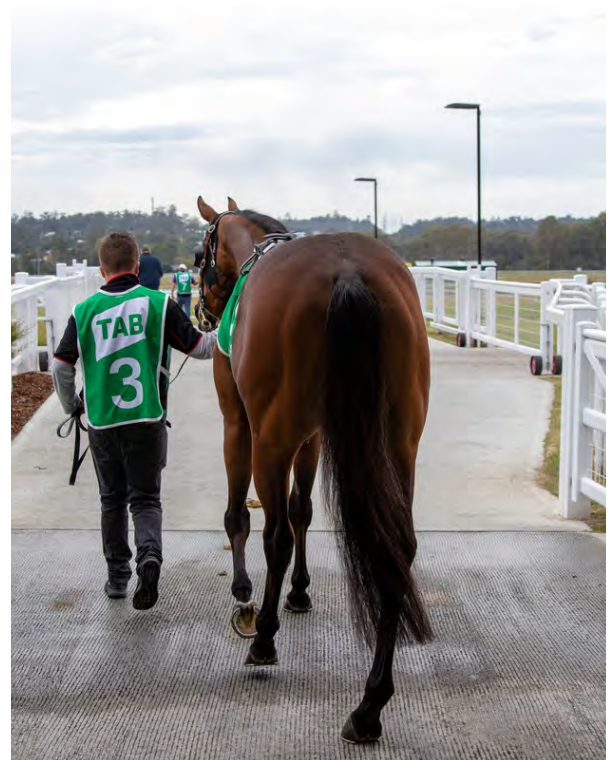
"THE MAXIMISATION OF REVENUE STREAMS AND THE COMMERCIAL DEVELOPMENT OF AVAILABLE LAND WE SEE OUR DESTINATION AS A VITAL COG AND POTENTIAL EPICENTRE OF OUR GREAT TOWN."

These results also evidence the role our Club can play in making a stronger Ipswich, in line with our business planning strategies which includes the maximisation of revenue streams and the commercial development of available land we see our destination as a vital cog and potential epicentre of our great town.

The Club managed to keep to budget, doors were kept open where possible despite restrictions and lack of profit-making opportunities. Forecasts for 2022 indicate what should be a prosperous year and based on current activity and events and functions being scheduled, an improvement on our trading performance per our interrupted 2021 year is expected.

Via continuing to execute on our business planning strategies inclusive of optimising revenue streams, maximisation of the benefits produced via the hosting of the Ipswich Cup, evolution of our sponsorship and business partnership alliances, continuance of being a fit for purpose core mid-week race club that optimises hospitality opportunities to increase thoroughbred racing attendance and the development of our available land, means strong future financial results should be reality.

Being strategic with our employment and providing role clarity to staff and maintaining a strong learning and professional development culture should see the right people steering the ship in a positive and orderly fashion.



Treasurer's Report cont.

The audited financial reports continue to value the freehold property at a historical valuation of \$1,500,000 however upon completion of Master Planning and development approval process the value in this asset is expected to grow significantly. On this topic Racing Queensland have facilitated a land use assessment on behalf of the Club, so the goal to have the development application prepared and lodged by December 2022 should be on track.

The Club has a strong financial footing and the staff and Management Committee remain committed to ensure all business strategies are adhered to and the value of our wonderful precinct is maximised to its fullest potential.

I would personally like to recognise the smooth transition our CEO Tim Dunn has made into the role of CEO of our Club. The Club was extremely fortunate to have the longevity and skillsets of our past CEO Brett Kitching, however Tim has added his own flavour and abilities to the role and his presence has already been felt by the Club in a very positive fashion.

Along with Tim, I'd like to express my thanks to the entire workforce and my fellow committee members for their support and contribution with my role as Treasurer for this amazing Club. I'd also like to recognize the efforts and expertise of our Club Auditor Lyn Papa and thank her for fulfilling the duties as the Club's Auditor.

Exciting times are ahead for our Club, opportunities will present themselves, individuals and organisations are wanting to partner and align with us, it's going to be a great ride.



Brad Bulow B. Com
Treasurer - Ipswich Turf Club Inc.



IPSWICH TURF CLUB (INC.)

AUDITED FINANCIAL STATEMENTS
FOR THE YEAR ENDED 30 JUNE 2021

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These financial Statements are audited. They must be read in conjunction with the Attached Audit Report.

IPSWICH TURF CLUB (INC.)

TRADING ACCOUNT

FOR THE YEAR ENDED 30 JUNE 2021

	Notes	2021	2020
Trading Income			
Sales		<u>2,241,237</u>	<u>271,041</u>
Cost of Sales			
Opening Stock		38,961	64,327
Add:			
Purchases		951,719	95,706
Less:			
Closing Stock		<u>181,813</u>	<u>38,961</u>
Cost of Sales		<u>808,867</u>	<u>121,072</u>
Gross Profit from Trading		<u>1,432,369</u>	<u>149,969</u>

These financial Statements are audited. They must be read in conjunction with the Attached Audit Report.

IPSWICH TURF CLUB (INC.)
INCOME AND EXPENDITURE STATEMENT
FOR THE YEAR ENDED 30 JUNE 2021

	Notes	2021	2020
Income			
Member Subscriptions		14,458	27,897
Meeting Payments		1,192,582	1,349,524
Racing Income		1,015,070	495,060
Bookmakers Income		0	0
Trading Profit		1,432,369	149,969
Training Income		46,509	110,348
Interest Received		2,915	5,834
Other Revenue		<u>722,428</u>	<u>179,159</u>
Total Income		<u>4,426,333</u>	<u>2,317,791</u>
Expenditure			
Administration Costs		254,989	118,425
Marketing & Promotion		102,279	16,095
Motor Vehicle Expenses		44,150	37,218
Occupancy Costs		554,368	422,978
Personnel Costs		174,594	103,499
Race Day Contractors		178,725	62,134
Race Day Expenses		179,348	37,271
Maintenance & Equipment		607,450	268,313
Totaliser Expenses		69,928	29,646
Travelling & Conferences		724	17,259
Wages & Salaries		<u>2,189,298</u>	<u>1,193,734</u>
Total Expenditure		<u>4,355,852</u>	<u>2,306,572</u>
Net Surplus/(Loss) before extraordinary items		<u>70,481</u>	<u>11,219</u>
Extraordinary Items	9		
Extraordinary Income		0	14,679,624
Extraordinary Expenses		<u>395,548</u>	<u>1,096,768</u>
Net Extraordinary Items		<u>-395,548</u>	<u>13,582,866</u>
Net Surplus/(Loss)		<u>-325,067</u>	<u>13,594,085</u>

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IPSWICH TURF CLUB (INC.)
STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2021

		2021	2020
CURRENT ASSETS			
Cash Assets	2	1,562,472	1,221,755
Receivables	3	47,100	137,969
Inventories	4	181,813	38,961
Prepayments	5	<u>38,209</u>	<u>-20,863</u>
TOTAL CURRENT ASSETS		<u>1,829,594</u>	<u>1,377,822</u>
FIXED ASSETS			
Property, Plant & Equipment	6	<u>18,963,611</u>	<u>19,208,054</u>
TOTAL FIXED ASSETS		<u>18,963,611</u>	<u>19,208,054</u>
TOTAL ASSETS		<u>20,793,205</u>	<u>20,585,876</u>
CURRENT LIABILITIES			
Payables	7	852,677	308,231
Provisions	8	<u>201,932</u>	<u>213,981</u>
TOTAL CURRENT LIABILITIES		<u>1,054,609</u>	<u>522,212</u>
TOTAL LIABILITIES		<u>1,054,609</u>	<u>522,212</u>
NET ASSETS		<u>19,738,597</u>	<u>20,063,664</u>
MEMBERS FUNDS			
Opening Balance		20,063,664	6,469,579
Add: Surplus/(Deficit)		<u>-325,067</u>	<u>13,594,085</u>
Closing Balance		<u>19,738,597</u>	<u>20,063,664</u>

These financial Statements are audited. They must be read in conjunction with the Attached Audit Report.

IPSWICH TURF CLUB (INC.)

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED 30 JUNE 2021

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit from Trading	2,094,196	13,924,872
Receipts from Membership Income	14,458	27,897
Receipts from Meeting Payments	715,075	1,349,524
Receipts from Racing & Related Income	1,505,002	672,530
Payments to Employees	-1,842,971	-1,138,271
General Administration Expenses	-1,673,693	-1,063,038
Payment of GST	<u>-180,289</u>	<u>-136,443</u>
Net Cash Flows from operating activities	<u>631,778</u>	<u>13,637,071</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of property, plant & Equipment	54,338	1,468,556
Payment for property, plant & equipment	-348,314	-15,026,456
Interest Received	<u>2,915</u>	<u>5,834</u>
Net Cash Flows from investing activities	<u>-291,062</u>	<u>-13,552,066</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Net Cash Flows from financing activities	0	0
Net increase in cash and cash equivalents	340,717	85,005
Cash and cash equivalents at the beginning of the financial year	<u>1,221,755</u>	<u>1,136,750</u>
Cash and Cash equivalents at the end of the financial year	<u>1,562,472</u>	<u>1,221,755</u>

The above statement of Cash Flows should be read in conjunction with the accompanying notes.

IPSWICH TURF CLUB (INC.)

CASH FLOW NOTES

FOR THE YEAR ENDED 30 JUNE 2021

	2021	2020
CASH AND CASH EQUIVALENTS		
Cash at the end of the year as shown in the statement of cash flows is reconciled to the related items in the balance sheet as follows:		
Cash at Bank	55,405	96,701
Cash on Hand	999,639	620,115
Deposits Held	<u>507,429</u>	<u>504,939</u>
	<u>1,562,472</u>	<u>1,221,755</u>
RECONCILIATION OF NET SUPPLUS TO NET CASH FLOWS FROM OPERATIONS		
Profit	-325,067	13,274,885
Adjustments		
Depreciation of Property, plant and equipment	187,206	172,037
Interest Received	<u>-2,915</u>	<u>-5,834</u>
	<u>-140,776</u>	<u>13,441,088</u>
Changes in Working Capital		
Decrease/(Increase) in Receivables	73,403	173,210
Decrease in Inventories	-142,852	25,366
Decrease in Prepayments	-59,072	37,312
Increase in Payables	913,124	5,337
Decrease in Provisions	<u>-12,049</u>	<u>-45,242</u>
	<u>772,554</u>	<u>195,983</u>
Net Cash Flows from Operating Activities	<u>631,778</u>	<u>13,637,071</u>

The above Cash Flow notes should be read in conjunction with the accompanying notes.

IPSWICH TURF CLUB (INC.)

NOTES TO AND FORMING PART OF THE ACCOUNTS

AS AT 30 JUNE 2021

Note 1 - Statement of Significant Accounting Policies

The financial report is a general purpose financial report that has been prepared in accordance with Accounting Standards and other authoritative pronouncements and the Association Incorporations Act.

The financial report covers the Ipswich Turf Club (Inc.) as an individual entity. The Ipswich Turf Club (Inc.) is an association incorporated in Queensland under the Incorporations Incorporation Act 1981.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values, or except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

The following is a summary of the material accounting policies adopted by the Club in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

INCOME TAX

The Club is exempt from Income Tax and therefore no provision or expense has been raised in the financial report.

INVENTORIES

Inventories are measured at the lower of cost and new realisable value. Costs are assigned on a first-in first-out basis.

PROPERTY, PLANT AND EQUIPMENT**a) Property**

Freehold land and buildings are measured on a cost basis. No increase in the value has been taken into account in the financial report.

b) Plant and Equipment

The carrying amount of the plant and equipment is reviewed annually to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining the recoverable amounts.

c) Depreciation

The depreciable amount of all fixed assets, excluding freehold land, is depreciated on a straight line basis over their useful lives to the Club commencing from the time the asset

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IPSWICH TURF CLUB (INC.)
NOTES TO AND FORMING PART OF THE ACCOUNTS
AS AT 30 JUNE 2021

The depreciation rates used for each class of depreciable asset are:

Class of Fixed Asset	Depreciation Rate
Plant and Equipment	10% - 30%
Motor Vehicle	15% - 20%
Structural Improvements	1% - 10%

EMPLOYEE ENTITLEMENTS

Provision is made for the liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year together with entitlements arising from wages and salaries, annual leave and sick leave which will be settled after one year, have been measured at their nominal amount. Other employee entitlements payable later than one year have been measured at the present value of the estimated future cash out flows to be made for those entitlements.

Contributions are made by the Club to an employee superannuation fund and are charged as expenses when incurred.

	2021	2020
<i>Note 2 - Cash Assets</i>		
Cash on Hand	999,639	620,115
Deposits Held	<u>507,429</u>	<u>504,939</u>
	<u>1,562,472</u>	<u>1,221,755</u>
<i>Note 3 - Receivables</i>		
Trade Debtors	<u>47,100</u>	<u>137,969</u>
<i>Note 4 - Inventories</i>		
Stock on Hand	<u>181,813</u>	<u>38,961</u>
<i>Note 5 - Other Assets</i>		
Prepayments	<u>38,209</u>	<u>-20,863</u>

These financial Statements are audited. They must be read in conjunction with the Attached Audit Report.

IPSWICH TURF CLUB (INC.)

NOTES TO AND FORMING PART OF THE ACCOUNTS

AS AT 30 JUNE 2021

	2021	2020
Note 6 - Property, Plant & Equipment		
Bar & Catering Equipment	208,604	185,555
Less: Accumulated Depreciation	<u>-108,991</u>	<u>-93,334</u>
	99,613	92,221
Computer Equipment	96,802	87,933
Less: Accumulated Depreciation	<u>-47,473</u>	<u>-33,920</u>
	49,329	54,013
Electrical Installations	117,879	112,625
Less: Accumulated Depreciation	<u>-79,038</u>	<u>-72,696</u>
	38,841	39,929
Electronic Equipment	339,224	329,608
Less: Accumulated Depreciation	<u>-284,187</u>	<u>-277,834</u>
	55,037	51,774
Furniture & Fittings	106,706	98,243
Less: Accumulated Depreciation	<u>-62,952</u>	<u>-54,592</u>
	43,754	43,651
Motor Vehicles	122,261	171,597
Less: Accumulated Depreciation	<u>-92,110</u>	<u>-105,476</u>
	30,151	66,121
Office Equipment	16,249	16,249
Less: Accumulated Depreciation	<u>-13,229</u>	<u>-12,693</u>
	3,020	3,556
Plant & Equipment	344,188	173,345
Less: Accumulated Depreciation	<u>-184,189</u>	<u>-142,098</u>
	159,999	31,247
Television Monitors	45,282	45,282
Less: Accumulated Depreciation	<u>-42,387</u>	<u>-38,639</u>
	2,894	6,643
Structural Improvements	18,288,004	18,170,785
Less: Accumulated Depreciation	<u>-1,416,456</u>	<u>-961,313</u>
Capital Improvements	59,427	59,427
	16,930,975	17,268,899
Land	<u>1,550,000</u>	<u>1,550,000</u>
	18,963,611	19,208,054
Note 7 - Payables		
GST Payable	59,627	0
Income in Advance	16,601	83,177
	852,677	308,231
Note 8 - Provisions		
Provision for Employee Entitlements	201,932	213,981

These financial Statements are audited. They must be read in conjunction with the Attached Audit Report.

IPSWICH TURF CLUB (INC.)

NOTES TO AND FORMING PART OF THE ACCOUNTS

AS AT 30 JUNE 2021

	2021	2020
<i>Note 9 - Extraordinary Items</i>		
Extraordinary Income		
Infrastructure Grant	<u>0</u>	<u>14,679,624</u>
Extraordinary Expenses		
Depreciation - Buildings	395,548	133,232
Asset Write Off	<u>0</u>	<u>963,526</u>
	<u>395,548</u>	<u>1,096,758</u>
Net Extraordinary Items	<u>-395,548</u>	<u>13,582,866</u>

In 2020 Financial Year, the Club has received an Asset Grant from Racing Queensland of \$14,679,624.00. This Grant was received by way of assets transferred to the Club for works and buildings paid on behalf of Ipswich Turf Club Inc. These items have been recognized in the Balance Sheet as Assets. The value for these items was provided by Racing Queensland.

These financial Statements are audited. They must be read in conjunction with the Attached Audit Report.

IPSWICH TURF CLUB (INC.)

STATEMENT BY THE MANAGEMENT COMMITTEE

In the opinion of the Committee:

a) the financial statements as set out on the following pages are drawn up so as to give a true and fair view of the state of the Club's affairs as at 30 June 2021 and of its operating result for the year ended on that date;

b) at the date of this statement, there are reasonable grounds to believe that the Club will be able to pay its debts as and when they fall due;

c) the financial statements have been compiled in accordance with Australian Accounting Standards and to comply with the Associations Incorporation Act (Queensland).


Chairman
Treasurer

Signed at Brisbane this 13TH day of SEPT 2021.

**INDEPENDENT AUDIT REPORT TO THE MEMBERS OF
IPSWICH TURF CLUB (INC.)**

Scope

I have audited the financial statements of the Ipswich Turf Club (Inc.) for the financial year ended 30 June 2021 as set out on the following pages. The Management Committee is responsible for the preparation and presentation of the financial statements and the information they contain. I have conducted an independent audit of these statements in order to express an opinion on them to the members of the Club.

My audit has been conducted in accordance with Australian Auditing Standards to provide reasonable assurance as to whether the financial statements are free of material misstatement. My procedures undertaken include examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report, and the evaluation of accounting policies and significant accounting estimates. These procedures have been undertaken to form an opinion as to whether, in all material respects, the financial statements are presented fairly in accordance with Australian Accounting Standards and other mandatory professional reporting requirements so as to present a view which is consistent with our understanding of the Club's financial position and the results of its operations.

The audit opinion expressed in this report has been formed on the above basis.

Audit Opinion

In my opinion, the financial statements of the Ipswich Turf Club (Inc.) are properly drawn up:

- a). so as to give a true and fair view of the state of affairs as at 30 June 2021, the excess of income and expenditure of the Club for the financial year ended on that date;
- b). in accordance with the provisions of the Associations Incorporation Act (Queensland); and
- c). in accordance with Australian Accounting Standards.

Lyn Papa
Chartered Accountant



Signed at Brisbane this 27th day of August 2020.

IPSWICH TURF CLUB (INC.)

AUDITORS INDEPENDENCE DECLARATION

I declare that, to the best of my knowledge and belief, during the year ended 30 June 2021, there have been:

(i) no contraventions of the auditor independence requirements as set out in the Associations Incorporation Act (Queensland) in relation to the Audit; and

(ii) no contraventions of any applicable code of professional conduct of professional conduct in relation to the audit.

Lyn Papa
Chartered Accountant



Signed at Brisbane this 27th day of August 2021

RACE

STATISTICS

	2020/21	2019/20	2018/19	2017/18	2016/17	2015/16	2014/15	2013/14	2012/13	2011/12	2010/11	2009/10	2008/09	2007/08
Race Meetings	45 [^]	46	46	46	47	50	45	41	48	49	45	45	44	32
Abandoned Meetings	1	0	2 ^{*#}	2	2	0	12	10 ^{##}	2	4 ^{***}	6	1	3	15 ^{**}
Races	357	204	357	368	341	379	351	319	340	346	318	360	359	284
Starters	3374	1973	3010	3254	3101	3565	3362	2996	3196	3702	3523	3972	3796	3022
Average Starters per Race	9.5	9.7	8.4	8.8	9.1	9.4	9.6	9.4	9.4	10.7	11.1	11.0	10.6	10.6
Attendance	35515	6458	37955	40540	41548	45225 [#]	39725	35930	39023 ⁺⁺	46915	48445	53390	47447	40441
Number of Members	423	381	404	345	423	465	475	485	498	497	485	485	408	382
Nominations	5773	3495	5321	5482	5334	6005	5663	4877	5736	6298	7376	7223	7452	5647
Financial Result \$000s	\$70.5	\$11.2	\$7.3	\$6.6	\$11.4	\$16.3	\$15.8	\$3.1	(\$145.9)	(\$276.5)	\$21.6	\$4.7	\$108.4	\$102.7

TABLE KEY	
#	Includes 2 from Doomben
#	Due to Track Closure for refurbishment 2014.
*#	Included 2 Labour Day meetings in financial year
**	1 meeting transferred to Doomben, 3 meetings postponed
***	Track closed for 5 1/2 months for infrastructure works. Covid pandemic affected racing including no Ipswich Cup
++	No Labour Day meeting in the financial year and Australia Day Sunday meeting abandoned.
^	2 meetings postponed
+	Includes 1 from Gatton
*	Includes 1 from Toowoomba
**	Abandoned meetings due to Equine Influenza
***	Includes 1 transferred to Doomben

RACE

STATISTICS

RACE STATISTICS

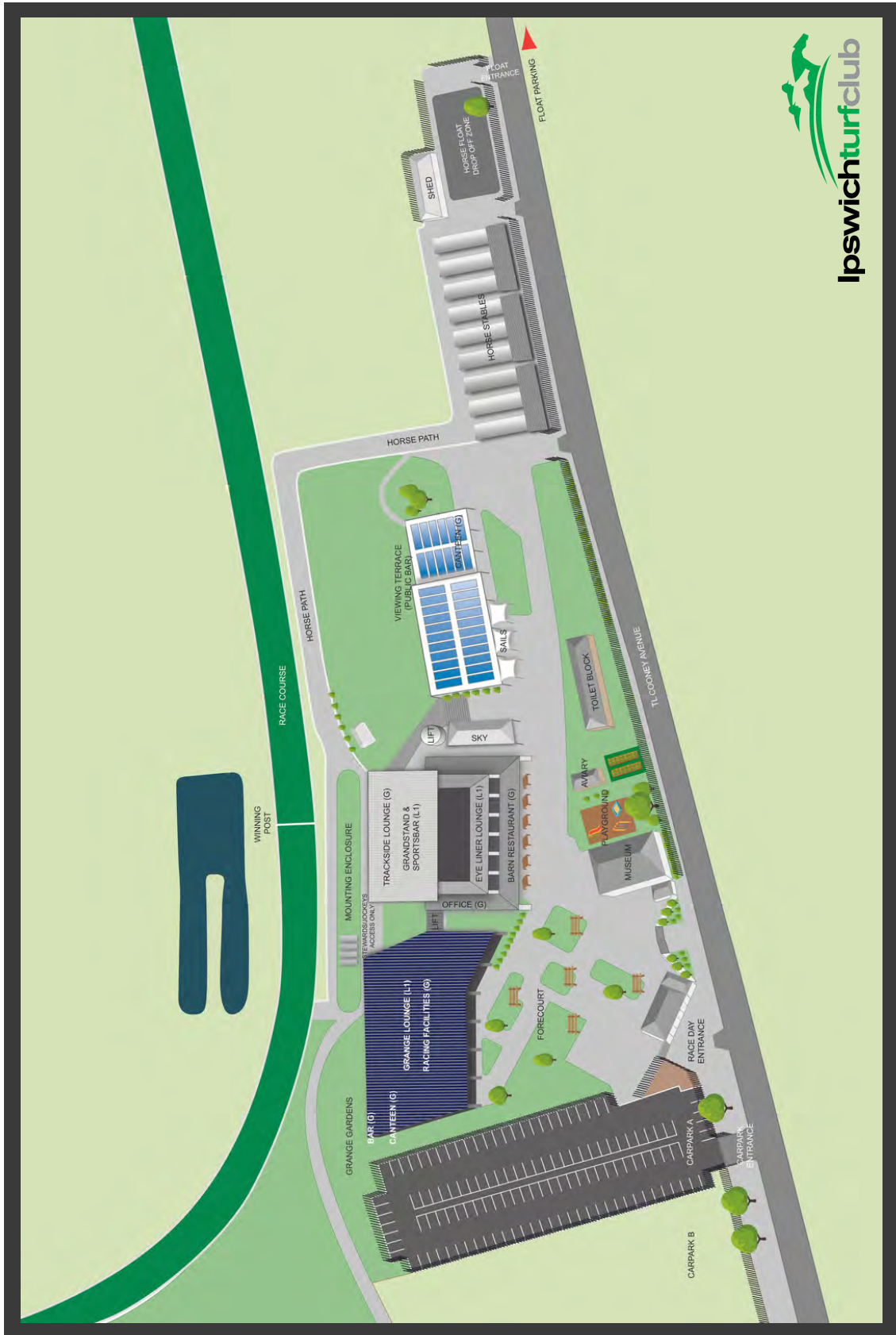
	2006/07	2005/06	2004/05	2003/04	2002/03	2001/02	2000/01	1999/00	1998/99	1997/98	1996/97	1995/96	1994/95
Race Meetings	46	46*	45	45	41+	40	40	39	39	39	42#	38	38
Abandoned Meetings	1	1	Nil	1	Nil	Nil	Nil	1	1	1	Nil	2	2
Races	374	363	359	360	321	315	322	327	323	316	340	305	313
Starters	3885	3847	3657	3499	3218	3160	3199	3224	3307	3085	3288	3352	3439
Average Starters Per Race	10.39	10.60	10.19	9.72	10.02	10.03	9.93	9.86	10.24	9.76	9.67	10.99	10.99
Attendance	47,684	46,521	39,651	36,801	39,443	54,375	32,557	32,619	34,259	34,411	40,734	37,540	39,340
Number Of Members	335	286	248	231	243	421	327	343	331	348	356	370	377
Nominations	6612	6932	6706	6285	5685	5493	5840	6647	6852	6691	7126	8171	7657
Financial Result \$000s	\$ 15.8	\$ 10.3	\$ 0.2	-\$ 193.7	-\$ 121.8	\$ 151.5	\$ 21.2	\$ 23.3	\$ 79.2	\$ 93.5			

TABLE KEY

- # Includes 2 from Doomben
- # Includes 1 from Doomben
- # Due to Track Closure for refurbishment 2014.
- * Includes 2 Labour Day meetings in financial year
- ** 1 meeting transferred to Doomben, 3 meetings postponed
- *** Track closed for 5 1/2 months for infrastructure works. Covid pandemic affected racing including no Ipswich Cup
- ++ No Labour Day meeting in the financial year and Australia Day Sunday meeting abandoned.
- ^ 2 meetings postponed
- + Includes 1 from Gatton
- * Includes 1 from Toowoomba
- ** Abandoned meetings due to Equine Influenza
- *** Includes 1 transferred to Doomben

Venue

MAP





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Ipswichturfclub
